

Connecting people who care to causes that matter for a just and thriving West Marin



IMPACT REPORT Fiscal Year 2019-2020

Overview

West Marin Fund saw significant growth in its revenues, programs, grantmaking and organizational development during FY 19-20. The Fund played a key role in supporting local nonprofits, responding rapidly to community needs due to the COVID-19 pandemic, and collaborating with local leaders to advance social, economic and racial justice.

Program Highlights

GRANTMAKING • Through a variety of giving pathways, West Marin Fund gave out more than \$1 million in grants – a major first! Partnering with donors, nonprofits and community members, our funding focused on addressing educational inequities from cradle to career; food and financial assistance during this time of crisis; strengthening the local nonprofit sector to better serve community; and youth leadership.

TRAININGS & CONVENINGS • We offered a number of well-attended, free workshops on such topics as applying for COVID-19 aid; women & girls' empowerment; early childhood equity; and nonprofit governance for Board members. We held weekly meetings for West Marin's Executive Directors to support them in responding to the rapidly changing circumstances of their nonprofits due to loss of revenue, programs, and volunteers.

REGIONAL VISION AND STRATEGY • This is an expanding area of work we've been asked to take on as West Marin's community foundation. We brought together 6 nonprofits to develop region-wide systems for rental assistance; 15 organizations for increased food distribution; 40 community and local media organizations to improve inclusive communications; and 47 nonprofits to jointly challenge systemic racism in West Marin. Collaboration is a cornerstone of the positive change we support.

Priorities for 2021

We anticipate that people who live, work and visit in West Marin will continue to face many uncertainties, with significant social, economic, health and environmental challenges. At the same time, we see the determination of West Marin nonprofits, communities and small businesses to make West Marin vibrant, affordable and equitable. Our priorities for the year are to maintain a high level of grantmaking to local nonprofits for improved services; to support West Marin communities recover from the economic and social damage caused by the pandemic; to address inequities in early childhood care and learning; and to strengthen regional collaboration for all in West Marin.

FINANCIAL REPORT Fiscal Year 2019-2020

Summary

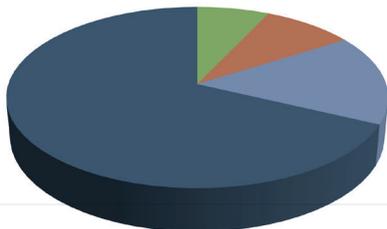
West Marin Fund closed the fiscal year 2019-2020 with significant growth in revenues and grants compared with fiscal year 2018-2019. We successfully completed our first audit, invested in new donor software to support our continued growth, and upgraded our accounting systems. For questions about finances and investments, contact Sarah Hobson, Executive Director, at sarah@westmarinfund.org.

	TOTAL INCOME	TOTAL EXPENDITURE INC. GRANTS	TOTAL GRANTS	NET ASSETS*
FY 19-20**	\$2,688,808	\$1,867,850	\$1,241,927	\$3,948,985
FY 18-19	\$2,170,706	\$1,059,802	\$711,822	\$2,716,176
FY 17-18	\$1,181,860	\$827,979	\$562,664	\$1,533,896
FY 16-17	\$639,067	\$502,637	\$328,992	\$1,138,100

*Includes endowment funds, board directed funds, donor advised funds, and pooled program funds. **Unaudited

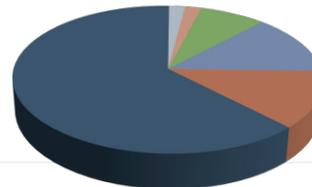
FY 19-20 Expenditure **\$1,867,850**

GRANTS AWARDED 67%
PROGRAM ACTIVITIES 19%
MANAGEMENT & GENERAL EXPENSES 8.5%
FUNDRAISING 5.5%



FY 19-20 Grants **\$1,241,927**

DONOR ADVISED GRANTS \$777,125
COVID-19 COMMUNITY RESPONSE \$163,350
COMMUNITY GRANTS \$155,455
EARLY CHILDHOOD EQUITY \$97,600
FUTURE FUND/TOMALES BAY YOUTH CENTER \$24,397
OTHER \$24,000



Our Mission Statement

West Marin Fund is a community foundation that inspires giving and mobilizes resources to enhance the long-term wellbeing and quality of life for all in coastal West Marin.

BOARD OF DIRECTORS • Harriet Moss (Board Chair) . Marcia Barinaga . Susan Byrd . John Casaudoumeq . Gary Ireland . Cindy Ohama . Mary Rocca . Ann Shulman . Lazuli Whitt

STAFF • Sarah Hobson (Executive Director) . Laurel Abrams . Doug Berenson . Anne Nowlin . Sarah Warnock

ADVISORY COUNCIL • Visit westmarinfund.org/board-and-advisory

Our work is made possible by the generosity and support of people who care about West Marin. Thank you!

For more information, please visit us online at westmarinfund.org