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WEST MARIN FUND
A DECADE OF YOUR GENEROSITY



IMPACT REPORT Fiscal Year 2020-2021

DECEMBER 2021

Overview

As we all experienced, 2020-2021 was a challenging year. It's times like these when a community foundation's role in strengthening the social fabric of its community becomes even more critical. We're proud to tell you of the work West Marin Fund has been doing to respond to the many challenges facing our region, including increasing our community response grantmaking; supporting local nonprofits to expand their emergency services; and bringing people and organizations together to find solutions to growing economic disparities. We also improved our own program administration and tracking systems to manage multiple program funds, thanks to an increasing variety of support and donations.

GRANTMAKING • We prioritized grants that addressed economic and social instability during a time of crisis with support for food banks, rental assistance, internet access for rural families, learning hubs for isolated students and much needed early childhood programs. Our grants also addressed the growing educational gap for children of color during the pandemic, the needs of seniors in low-income households and efforts to advance racial justice in West Marin.

TRAININGS & CONVENINGS • We played a critical role in bringing together West Marin's nonprofit Executive Directors monthly - providing them with information, training and technical support to more effectively respond to the many stresses facing West Marin and their organizations. We organized well-attended free online webinars and workshops for local nonprofits and small businesses, including how to apply for Paycheck Protection Plan (PPP) loans, manage changes in staffing, and provide a safe workplace. One local business owner wrote to say, "Of the several PPP workshops I've attended, yours was by far the best."

REGIONAL VISION AND STRATEGY • We focused on collaboration as a dynamic response to threat. We worked with 5 nonprofits to develop a region-wide system for rental and financial assistance; 40 community and local media organizations to develop equitable communications across the region; and 47 nonprofits to increase diversity, equity and inclusion in West Marin. We contributed to the establishment of a preschool program at Shoreline Unified School District and helped reactivate the region-wide Committee for housing for agricultural workers and their families in West Marin. We also conducted two surveys on the state of nonprofits in West Marin. The first in August 2020 was completed by 50 nonprofits to assess the impact of the COVID-19 pandemic on their organizations; the second in March 2021 was completed by 37 organizations and helped establish an organizational baseline for the future surveys we will be conducting regularly over the coming 10 years. Results of our surveys were shared with the County of Marin and Marin Community Foundation.

FINANCIAL REPORT

Fiscal Year 2020-2021

DECEMBER 2021

Summary

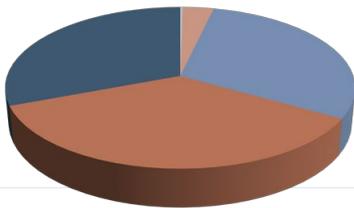
The year's highlights included steady support from donors, including increased gifts to our pooled program funds (Community Grants; COVID-19 Community Response; Early Childhood Equity). Corey Goodman and Marcia Barinaga played a critical role in supporting West Marin Fund's programmatic work during a very challenging year due to their \$1.03 million donation made in early 2020 to provide ongoing support over ten years. In addition, we received forgiveness for our \$50K Paycheck Protection Program (PPP) loan. We also completed our second audit without issue, transitioned to a new accounting system designed for community foundations, and experienced excellent returns on our investments. Expenditure ratios were: Grants 54%; Programs 32%; Management and Administration 10%; Fundraising 4%. For any questions about finances and investments, don't hesitate to get in touch with Sarah Hobson, Executive Director, at sarah@westmarinfund.org.

| | TOTAL INCOME | TOTAL EXPENDITURE | GRANTS AWARDED | NET ASSETS ⁽¹⁾ |
|----------|--------------|-------------------|----------------|---------------------------|
| FY 20-21 | \$1,170,104 | \$1,381,185 | \$745,249 | \$4,301,044 |

(1) Includes endowment funds, board directed funds, donor advised funds, and pooled program funds

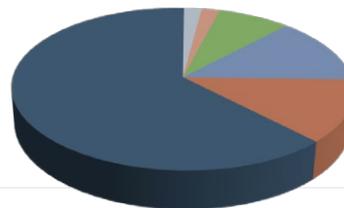
FY 20-21 Grants \$745,249

DONOR ADVISED GRANTS \$230,000
COVID-19 GRANTS \$266,682
COMMUNITY GRANTS \$221,974
EARLY CHILDHOOD EQUITY \$0
TOMALES BAY YOUTH CENTER \$24,593
OTHER \$2,000



FY 19-20 Grants \$1,234,502

DONOR ADVISED GRANTS \$764,700
COVID-19 GRANTS \$163,350
COMMUNITY GRANTS \$160,455
EARLY CHILDHOOD EQUITY \$97,600
TOMALES BAY YOUTH CENTER \$24,397
OTHER \$24,000



Who We Are

West Marin Fund is a community foundation that inspires giving and mobilizes resources to enhance the long-term wellbeing and quality of life for all in coastal West Marin.

BOARD OF DIRECTORS • Harriet Moss (Board Chair) . Marcia Barinaga . Patricia Briceño . Susan Byrd (Secretary) . John Casaudoumecq (Treasurer) . Gary Ireland . Catherine King . Cindy Ohama . Mary Rocca . Ann Shulman (Vice Chair) . June Staal Robles

STAFF • Sarah Hobson (Executive Director) . Laurel Abrams . Doug Berenson . Sarah Warnock

ADVISORY COUNCIL • Visit westmarinfund.org/board-and-advisory

Our work is made possible by the generosity and support of people who care about West Marin. Thank you!
For more information, please visit us online at westmarinfund.org